PHONE

#### JOHN BURKE, OPTIMIST.

(Cleveland Plain Dealer.) This is the story of John Burke: Man. It would do you good to know Burke. Whether you are high in the world or low, whether you count your wealth by the million, or whether the wealth by the million, or whether the pay envelope at the end of each week's hard work is all you may count as your own; whether you live in a stone palace, or whether four rooms on the third floor rear suffice to cover your head, contented or unhappy, just so long as you are human (and you are), you would come away better and more content with the world as it is after a talk with him. But it is impossible a talk with line. But it is impossible for you to know him. He isn't a public character. But you can read his story. It is the story of a man, and, therefore, good reading.

He isn't much to look at as he stands before you power look.

stands before you now, John Burke isn't. He will tell you when you get to know him well enough that once he was different. But now there is an arm and a leg missing, both on the same side, an eye is dead in its socket, and one side of his face is considerably wrecked from stopping a section of boiler plate in its flight toward the fresh air. He is a watchman and wakes and watched a watchman and makes \$9 a week, and he and his invalid wife manage to live in their two-room flat in considerable comfort. But, best of all, they are almost contented and have not given up hope; and this is the marvellous part of the story.

Future Promised Big Things.

Twenty years ago Burke was 25 years oid. He was a printer and he had a knack for inventing special machines and appliances that caused people to predict that he had a great future before him. Hardheaded business men said he would make a lot of money before he died, and his employers paid him the wages of a first-class foreman because of the aforementioned inventions. Incidentally they made thousands of dollars because of these inventions, but that is a matter of business and not concerned with the matter of Burke. So well did he progress in this early roseate stage of his career that Burke told himself he was justified in getting married. Then he settled down to work as hard as his body and mind would let him for the success that he knew was his due. He was young and his faith in the world was brand new wenty years ago Burke was 25 years his faith in the world was brand new and unshakable.

#### Burke Perfects Big Invention.

It was when he was 31 that he had his first invention completed. The others were merely improvements, but this was different. It was something new, something that no other man had ever conceived in similar form before, and it was Burke's, all Burke's. It represented just five years of his life, years of existence when every spare hour, effort and thought was the machine's, when the rest of the world didn't matter so long as the machine neared perfection. Burke kept it a secret from all, save his young wife, until it was already and he was ready to spring it on the market.

If he had done a little press agent work and let a few people know he had such a machine under construction he would have saved himself a fortune and a right to call the machine his own. As it was he took it to two men who were naturally interested in his invention. They questioned Burke closely after they had carefully examined the machine. Had he shown this to any one? Had he talked over the thing with any one? Did any one know that he had contemplated making such a macine? or that the making of it were possible?

#### Sharks Steal the Invention,

Burke, because of the faith he had in the world, answered the questions all guilelessly and truthfully. The men asked him to leave his model. Burke did so. He returned the next day and did so. He returned the next day and the two men received him coldly. Upon investigation they found that Mr. Burke's machine was almost an exact copy of one lately installed in their eastern works. They did not wish to accuse Mr. Burke of copying their machine, not to say stealing it, but it was a remarkable coincidence, as Mr. Burke himself must see. There was a fuss, but in the end they succeeded in stealing Mr. Burke's machine quite cleenly and gave him a bad name among the old position and was forced to take an-Five years is a good share of a man's

life. No man buries five years in a grave and recovers from it quickly. Burke never tried his hand at inventing siness. He was more practical no and he began to save money. Soon I had \$1,000 laid by, and he started shop of his own. He went along swinningly. He got deeply into debt a first, but he pulled up and was pe ter than ever—was just touching suz-cess with his finger tips—when the ac-cident came. Old boilers are uncer-tain things. Burke used a boiler an-engine to furnish the power in his of business. When the boiler up it was Burke who took the brunt of the explosion. The left ere the things that the explosion cost

So far this reads like the bad hard luck story that is concected occasionally when a man wants to explain why he does not win success, but the novelty of this one is that the man whom it most affected refuses to believe that his is down, despite the fact that there is every reason why he

#### Refuses to Admit Defeat.

It was a long time before Burke recovered from the effects of the ex-plosion. He was unconscious for mentally incapacitated mentally incapacitated for menths, and bodily/helpless for two years. When finally he was able to be on his feet his shop was a thing of the past, his money was all gone, and his wife, now a confirmed invalid. wrecked. He was a misfit in the world now, and friends say they didn't see just what Burke had to live for. But

work at his old trade. It was this just as well as he knew and know now that his chances for success as i s generally reckoned have gone glim-

men's shoulders. Burke hustled around as much as a man may hustle on wooden leg and weak body and got job as watchman. He worked for si months, saving and sacrificing in Then he surprised his wife. He for her in the cab of a kindeme for her in the cab of a kind-hearted cabby. He put her into cab and took her to a furnished two-room flat. That was more than ten years ago. They are there yet in the same flat. Burke still has the same fob he had when they came there. He can hold the job as long as he lives. He will hold it as long as he is able to peg leg his way from the little flat to the warehouse and back again, Each day he goes through the same rutine of work life and knows that there is nothing else ahead of him. Each day he prepares the morning meal, puts the flat in order, and goes to work, return-ing at night to make another meal for himself and wife, and always he is contented, despite the fact that he is a broken man, and that he should be

#### Is Burke Success or Failure?

Burke is a failure, of course, a dis-Burke is a failure, of course, a dismal failure, as failure is generally reckoned, but after you see him and know him you begin to realize what a chesp lie the popular idea of success or failure is, and you see that Burke, crippled and broken, has succeeded in doing as much with the things that the fates have given him as falls to th lot to do of any man on this munda

DO YOUR SHOPPING BY MAIL AS ALL MAIL ORDERS ARE PROMPTLY FILLED.

# A Page of Money-Saving Suggestions For All Gift Buyers.



Do You Realize How Short the Time Really Is?

The Store is now at its best. The Christmas Stocks complete. The lowest prices ever made possible by any store in the city. This advertisement tells of the many money-saving advantages. The Paris, the Store that bids you welcome. The Paris, the store for everybody. The Paris, the place to do your Christmas shopping.

CHRISTMAS ARTICLES FOR GIFT BUYERS. = CORSETS **GLOVES** HOSIERY HANDKERCHIEFS POCKET BOOKS HAND BAGS **OPERA BAGS UMBRELLAS** 

WAIST COATS SILK PETTICOATS LOUNGING ROBES KIMONAS **SWEATERS** 

**PICTURES** ALBUMS MIRRORS MANICURE SETS **GLOVE CASES** CLOCKS JEWEL CASES CIGAR JARS



Gingham Aprons.

With sleeves and extra full .. 7 Empire style, extra full .....65 With ties and pockets ...... Plain belt ......25c and 20c

#### Xmas Belt Special

Belts in all colors and black made of mercerized and saleir material, values as high as 35c. Christmas special, only .....

#### Short Kimonas.

#### Belt Buckles. Gift Pillows.

In good quality of eiderdown, full sleeves, roll collar with crocheted edge, for 65.

Nothing is more suitable than a nice pillow; our variety the largest and prices the cheapest; prices ranging from \$21.00

Fine assortment of Buckles, in gilt and oxidized. A regular \$2.50 Buckle for....986

A regular \$2.50 Buckle for....298

A regular 75c Buckle for....150 prices ranging from \$1.00 up to ...... \$1.00 An elegant assortment of Mother

WRAPPERS

### Infants' White Long

and Short Dresses dainty, all new, fresh goods Women's Knit Over Vests

A small gift with a lasting mem-ory, comes in a pretty fancy stitch, and all col-

Children's White Lawn Aprons.

Iwo pretty patterns, with wide

collar and OH

Children's Fur Sets, white 200

Children's Fur Sets. white collar and muff -

For the accommodation of those who are unable to do their shopping in the daytime, commencing Monday, the store will be open evenings until 9 o'clock



An extra good quality of silk and linen, good steel rod and frame, extra special for Xmas...\$1.50

\$2.50

tra frame, and especially \$2.50 A god quality of near and sateen waterproof, with good steel rod and frame, and pretty

natural wood; good steel rod and ex-

# Che Place to Do Your Christmas Shopping.

GIFT SUGGESTIONS.

latest envelope An extra big special, a regular Ladies' Embossed Leather Hand Bags, metal trimmings, brown, blue tan

#### GIFT SKIRT SPECIAL

Walking Skirts in Panama serge cheviot, and novelties, kilt panel and flounce pleated effect, all the newest shades, fully worth \$8.00. for Christmas, extra \$4.73 for Christmas, extra

#### MERCERIZED PETTICOATS.

An inexpensive gift, but practicale. A pretty skirt, form fit-ting knit top, strap seam, deep mercerized ruffle, shirred; extra special with 9-inch flounce, extra full width,

# Christmas Gloves.

French Kid Gloves, all the new shades, fancy stitching, extra good value, An extra large assortment of higher priced, ranging in price from \$1.25, \$1.50, \$1.75. Our Majestic Glove, one of the best in the city, two-clasp, a full line of the newest shade

## Underwear. Fine Cashmere Vests, high neck and long sleeves,

drawers to match, in ankle each ...... \$1.50 An extra good quality of Ladies' Silk Vests, low neck and sleeveless, hand cro-cheted yokes, white only,

a special \$1.25

Mercerized Silk Vests, high length; colors and cream, at, \$1.50

#### SILK PETTICOATS.

Make a beautiful Christmas gift, an extra special one for the week being a beautiful rustling taffeta siik, made up very full, 5-inch accordion plaited flounce, finished with a double ruffle at bottom and certainly would be a

An excellent quality of taffeta, made up in all the new and leading shades, deep accordion plait, shirred ruffle and \$6.50

#### CHRISTMAS HANDKER-CHIEFS.

A gift of Handkerchiefs never comes amiss no matter who is to receive it. Plain white hemstitched handkerchiefs, for, Plain white hemstitched, pure linen ..... Extra fine hemstitehed linen 10c for 20c, 25c and.

# CHARMING CHRISTMAS

WAIST. Certainly an exquisite gift, comes in the Chiffon Taffeta and Peau de Soie, open in back or front, lace insertion and tucked yokes, tucked and shirred fronts-colors, White, Black, Brown Red, Blue, Reseda, Light Blue and Pink-all sizes and prices; for quick selling, an extra holiday \$3.95

A beautiful line of shirt waists in nun' veiling, box plaited and embroidered fronts, extra large sleeve, tucked cuff, all sizes, all colors, an extra Christmas special, \$3.75

#### A WECLOME GIFT.

OUR LINE OF FANCY NECKWEAR makes a practical Christmas present holly embroidered and lace trimmed collars lace and tab, nicely trimmed, a special Christmas number......50e

We have a large variety of silk, lace and embroidered stocks, in white and colors, at...... A nice line of turnover and shirt waist sets, linen and silk embroidered,

white and colors, from 10c

#### LADIES' HOSE.

A welcome and appropriate gift-Ladies' fine black lisle hose, lace bootembroidered, or plain lisle-silk embrolder, a special Christmas number, only .....

Extra fine lisle silk embroidered hose, in all the latest tapestry \$1.25

Pure silk hose in red, white \$1.25

#### OPERA BAGS.

If in doubt what to buy for a gift buy one of these pretty bags, comes in crushed velvet, Persian and flowered effects, all colors, a regular 75c value for only.....

An extra special for opera bag that will make a pretty gift is the Persian, plain and floral effects with brass trimimngs and silk cord



An all-wool Eiderdown Kimona, warm sumptuous gift, comes in the tassel around waist, large collar fin ished with plain red satin, with stitched bands of satin on collar and cuffs; this will make a handsome gift long Kimona in the Ripple Eiderdown, large collar trimmed \$5.95 with black applique, at.....

#### HOSE SUPPORTERS.

Grecian hose supporters with belt, all Hook on supporters, all colors, Children's shoulder supporters, in all sizes, for .....

#### CHRISTMAS CORSETS.

G. D. Justrite Corsets, gored dip hip, long or medium length, with or without garter attachment, Christspecial, regular \$1.00 G. D. Justrite Corset, gored high bust, and dip hlp made of fine cantie, lace trimmed with front and side supporters, a regular 

C. B. A LaSpprite Corset, made of fine satine, gored and lace trimmed, short and medium length, comes in white, pink, blue, drab and black, a regular \$1.25 corset, for Xmas only .....

#### A LIST OF FANCY NOTIONS.

Hatpins, jet and colored, rough pearl and violet heart shaped, 5c, 10c and ...... Beads, small, medium and graduated, in pearl, ivery, ebony and amber, at ..... Fancy colored cut glass pins, at 35c and ..... Stick Pins, a large assortment in the oriental pearl, gold and siver; ladies' handy and novelty stick pins at ..... Assorted gold and enamel, set of five. for only, the set ...... A beautiful line of pearl and enamel waist 

CHRISTMAS FUR SPECIALS. Furs are always good and lasting. And such prices as these will certainly tempt you: An extra long Fur Boa, \$3.98 A short Brown Coney Cluster Scarf, 95c An extra length Coney Cluster Searf, \$1.75 An extra good quality Isabella Opossum An extra fine Coney Searf, very full, \$3.50 silk chenille on end ...



# Gift Suggestions in Furs.

The snow-covered mountains and the jey blast of winter bring about a sudden realization of the necessity of warmer protection, and the many pretty things that we are showing in fur coats, fur scarfs, throws, four-in-hands and a great many other charming styles that you should inspect before you purchase. An extra Christmas special is a Near Seal Coat, a regular \$30.00 value, for

#### Christmas Dolls.

The doll section. What a collection! Dolls from every clime, all sizes, blondes and brunettes, dolls that talk, walk and sleep, dressed in the finest satin and silks, prices varying from 10c, 15c, 20c, 35c, 50c and up to \$5.00.

#### FANCY HAIR COMBS AND PINS. An exquisite line of hair ornaments and

fancy hairpins in amber and white, for. A large assortment of circle and pom-10c padour combs for ...... Side and back comb in 15c amber and shell, only Fancy back combs in amber and shell, extra special ..... Buckle combs, in shell and Fancy pearl and go'd mounted back combs, 60c

#### WOMENS WHITE APRONS.

Nurses' aprons in a variety of styles, lace and embroidered trimmed, 75c Nurses' aprons with tucked bib and shoul-CHILDREN'S WHITE APRONS. Made up in good quality of white lawn with waist and Empire styles and embroidered trimmed, 85c, 65c and .....

#### PICTURES - A BEAUTIFUL COLLECTION.

An endless variety of subjects, etchings, land-scapes, pastels all matted and nicely framed, in Mahogany, Burnt Wood, Weathered Oak and Gilt, in panel, oval, square and round frames, all at prices that will tempt you to give them consideration. Prices varying from 10c, 15c, 25c, 35c, 56c, 75c and upwards to \$3.50.

#### WOMENS: GIRLS AND CHILDRENS

Golf gloves in plain and fancy colors; Women's and girls' cashmere gloves, extra good quality, 75c and . 

price from 10c up to.....

# Dressing Sacques and Negligee Gowns

The appropriateness of these comfortable house garments for a Christmas gift and the variety in long and short garments will bring this section into prominence. A beautiful long kimona made up of fleece material in bright colors and Japanese designs back and fancy sleeve, EXTRA SPECIAL.... Short kimona made of pretty fleeced material in pretty designs, lined yoke and plain collars, made very

#### FANCY LINENS.

A GIFT SUGGESTION.
Lunch cloths, scarfs, doyles and centers, comes in the Cluney Fenneriff,
Battenberg, Mexican Drawn work line to select from, at big reduction

# KNIT SWEATERS.

Warm and acceptable gift, an elegant line and a large assortment, blouse plain and Norfolk styles, in fancy stitch and all colors, a regular \$3.50 \$2.69

#### CHILDREN'S WOOL DRESSES.

most elegant and complete line, made up in all the newest materials and pretty designs, all sizes, prices varying from \$1.75 \$2.50, \$3.75, \$4.50 and up.

See the Large Dolls in Our Show Window That Will Be Given Away. A Coupon Will Be Given With Every Dollar's Worth of Goods Purchased